

MIRANDMED

(Bridging Manufacturer and Markets)

USER GUIDE

(Comprehensive Operations Manual for Buyers and Manufacturers)

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Document Revision Control

This manual is updated to align with each frontend platform release.

Version	Date	Description	Audience
v1.0.0	2026-05-10	Initial release for the core B2B beta launch	Buyers & Manufacturers
v2.0.0	2026-07-15	Updated for the revised dashboard navigation	Buyers & Manufacturers
v2.2.0	2026-08-10	Added the standard INN / EMDN catalog mapping flow	Buyers & Manufacturers

Navigation Legend

Important instructions and notes are flagged throughout this guide with the following markers:

NOTE — Helpful recommendations to optimize your listings, searches, or dashboard performance. **IMPORTANT** — Regulatory or compliance requirements that must be met to keep your account active. **WARNING** — Warnings regarding critical transactions, quote submissions, or account suspensions.

Trusted by 5,000+ manufacturers worldwide

Connecting Manufacturers and Global Markets

Mirandmed helps Pharmaceutical, Medical Device, and Healthcare companies source quality products from reputable manufacturers, manage global regulatory requirements, and handle international logistics through a single integrated platform

Join as Buyer

Join as Manufacturer



Figure 1.1: Mirandmed Public Home Page

Welcome to the Mirandmed B2B Marketplace

Mirandmed is an international digital platform committed to connecting manufacturers and buyers throughout the healthcare industry. We created Mirandmed to simplify the way businesses in the pharmaceutical, healthcare, herbal, medical device, and cosmetics sectors find reliable partners worldwide.

In today's rapidly evolving healthcare ecosystem, companies need faster, transparent, and trusted ways to discover products, manufacturers, and business opportunities. Mirandmed provides exactly that.

Our platform acts as a central marketplace where manufacturers can showcase their products and capabilities, while buyers can easily discover verified manufacturers that match their needs. By bringing both sides together in one digital ecosystem, Mirandmed helps reduce barriers in global sourcing, collaboration, and trade.

This guide walks you through setting up your business profile, searching the catalog by standardized nomenclature, creating Requests for Quotation (RFQs), submitting bids, and negotiating terms using the real-time chat interface.

System Prerequisites & Login Access

Minimum System Requirements

To use the Mirandmed marketplace portal smoothly, ensure your system meets these standards:

- **Approved browser:** Google Chrome, Microsoft Edge, Apple Safari, or Mozilla Firefox, with JavaScript enabled.
- **Mobile compatibility:** the layout is fully responsive and works on mobile viewports for monitoring chats.
- **Document scanner:** required for uploading business licenses, tax certificates, and quality certifications.

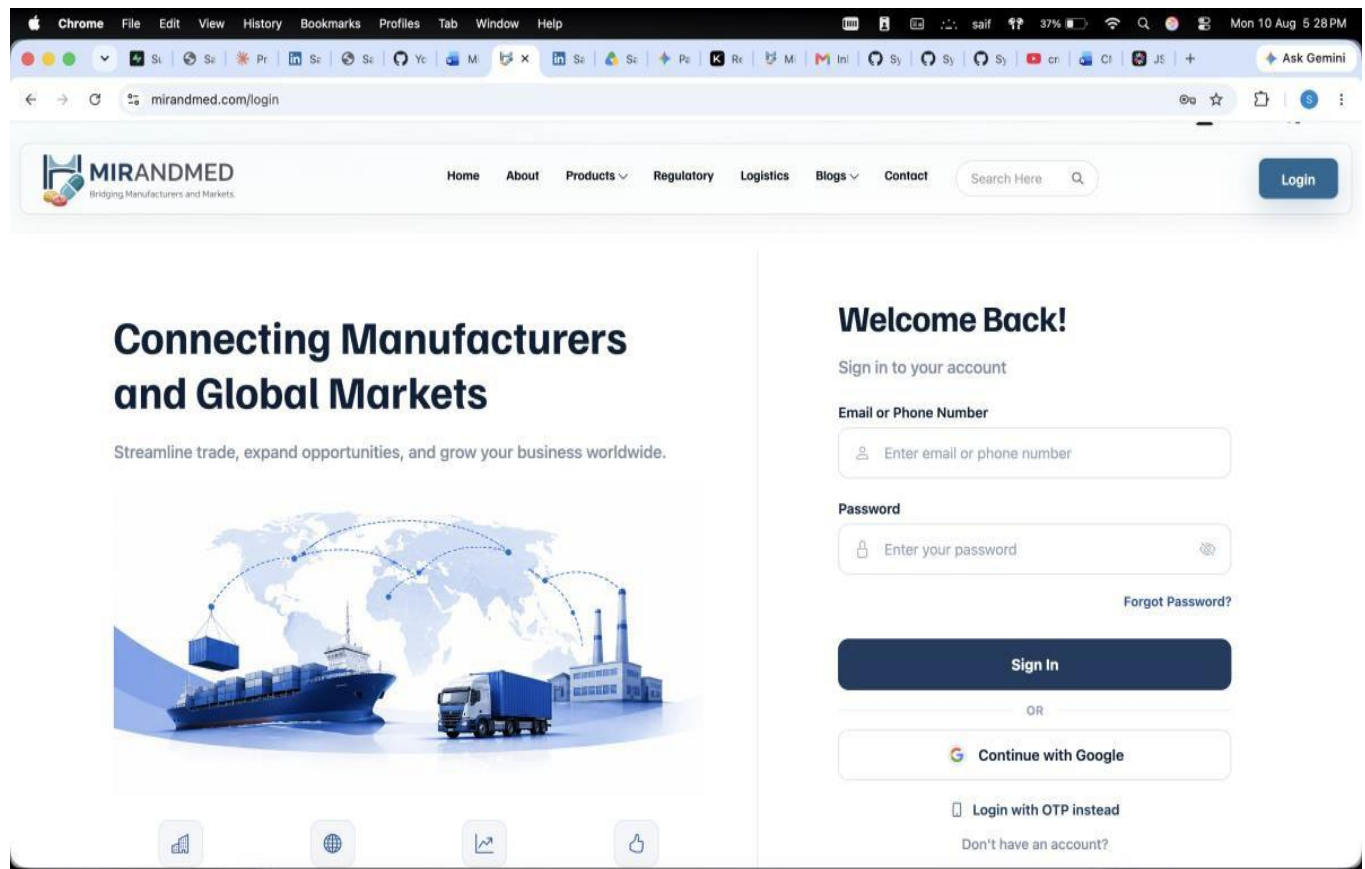


Figure 1.2: User Portal Login Box

PART A: BUYER USER MANUAL

Chapter 1: Buyer Registration & Onboarding

Welcome to the Mirandmed Buyer Panel. To start purchasing bulk medical supplies, you must register your company and verify your credentials.

1.1 Creating a Buyer Account

1. Open <https://mirandmed.com/register> in your web browser.

Connecting Manufacturers and Global Markets

Streamline trade, expand opportunities, and grow your business worldwide.



Manufacturers



Global Markets



Trade Growth



Partnerships

Buyer Registration

Create your buyer account today

Company Name *

Enter Company Name

Contact Person Name *

Enter Full Name

Mobile Number *

Enter Mobile

Email Address *

Enter Email

Country *

Select Country

City / Town *

City

State / Province

State

Postal Code / ZIP

ZIP Code

Address *

Enter Full Address

Password *

Please fill out this field.

Enter your password

Register

OR

Continue with Google

Already have an account? [Sign In](#)

Figure 1.3: Buyer Registration

2. Fill out the registration form.
 - **Company name:** your official registered business entity name.
 - **Contact person name:** the primary operator or procurement manager.
 - **Mobile number:** an active phone number for emergency transaction updates.
 - **Email address:** used as your username and for transactional notifications.
 - **Country / address:** select your country of import and fill in delivery details.
 - **Password:** minimum 8 characters.
3. Click Register. You will be logged in and redirected to your dashboard.

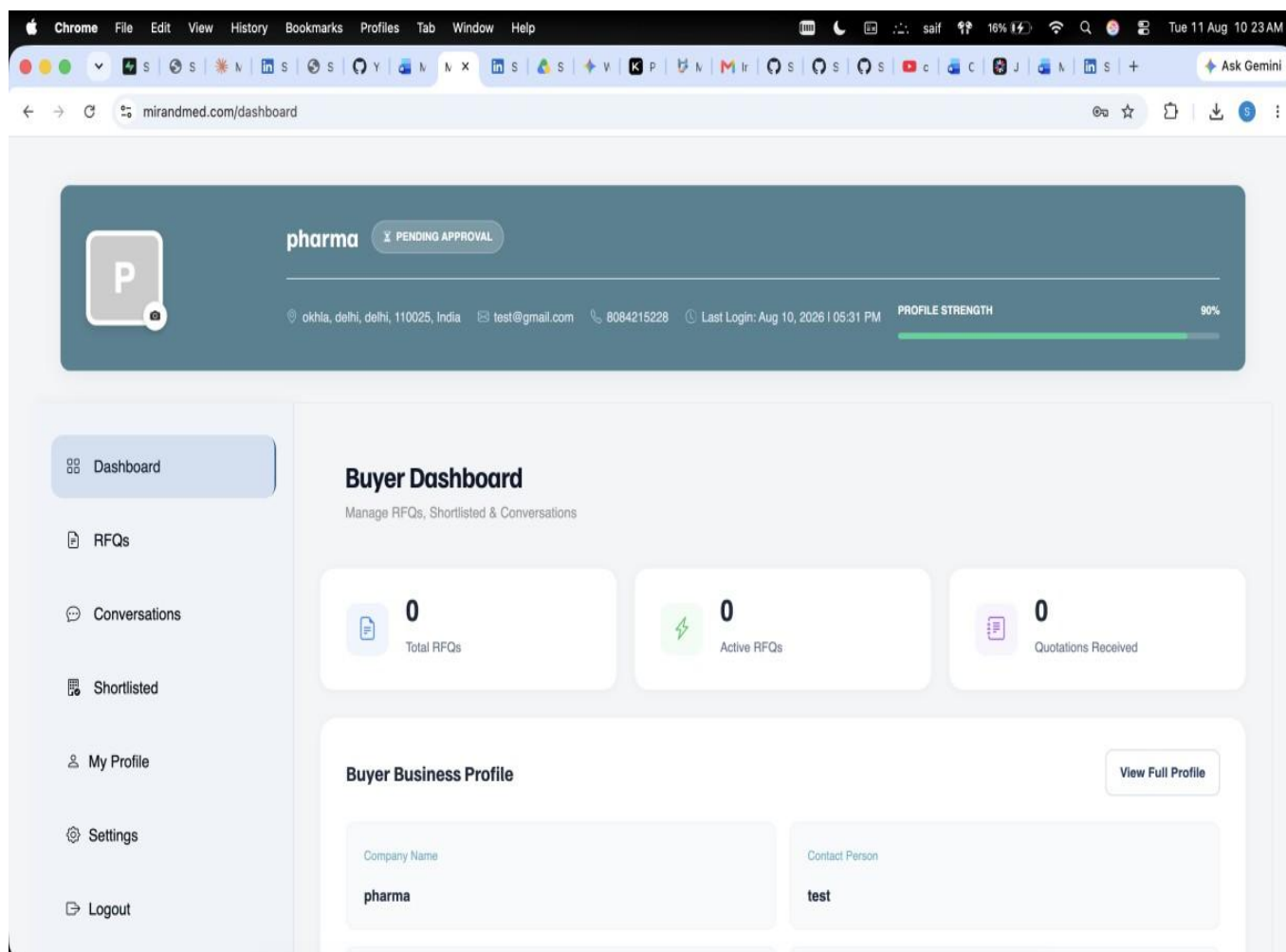


Figure 1.4: Buyer Dashboard Verification Alert Banner

1.2 Compliance Verification Uploads

To prevent unauthorized medical sales, you must verify your entity:

1. Navigate to the Profile tab on your dashboard.
2. Click Compliance Verification.
3. Upload your corporate credentials:
 - **Drug Import License** — Applicable drug import authorization/license, where required by the destination country and product category.
 - **Business Incorporation / GST / VAT Registration** document.
 - **GMP / Quality Certifications** — optional but increases manufacturer match response.
4. Click Submit for Verification. The Mirandmed Compliance team reviews and approves profiles within 24–48 hours.

Chapter 2: Searching the Catalog & Finding Suppliers

The Mirandmed marketplace features a standardized medical catalog that maps global listings into a structured database.

2.1 Standardized Searches

Buyers search for products via the main search bar using two medical indexes:

- **INN (International Nonproprietary Names):** for pharmaceutical substances, e.g. “Amoxicillin,” “Paracetamol.”
- **EMDN (European Medical Device Nomenclature):** for medical devices, consumables, and surgical items, e.g. surgical masks, syringes.

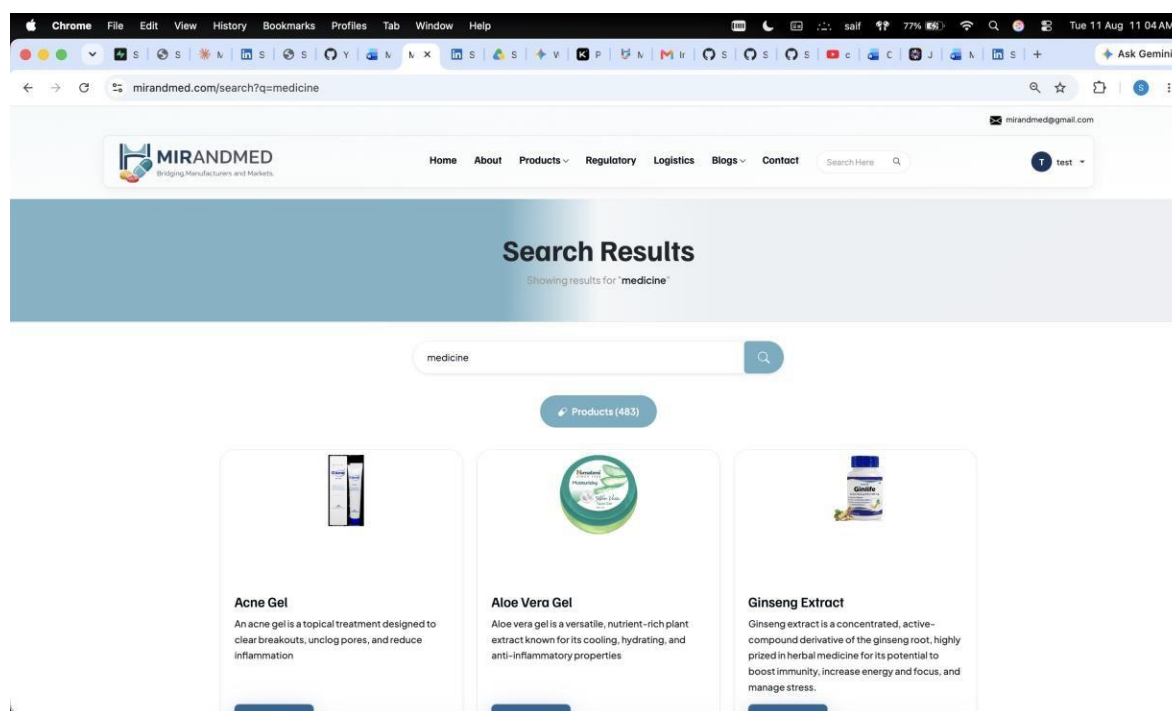


Figure 2.1: Catalog Search Results Page

2.2 Shortlisting Manufacturers

When browsing search results:

- You will see cards detailing generic system templates and specific manufacturer offerings.
- To bookmark a manufacturer for future procurement, click the Shortlist button on their profile card.
- Bookmarked manufacturers can be accessed under the Shortlisted dashboard tab for quick messaging.

Chapter 3: Creating and Managing RFQs

If you cannot find a specific product at your target price, you can submit a Request for Quotation (RFQ) to invite licensed manufacturers to bid.

3.1 Submitting a New RFQ

1. Log in to your dashboard and navigate to the RFQ tab.
2. Click Create New RFQ.
3. Fill out the product requirements form:
 - **Product category:** select Medicines, Devices, Cosmetics, or Herbal.
 - **Substance match (INN/EMDN):** type and choose from the autocomplete list to link your RFQ to a standardized code.
 - **Strength & dosage form:** e.g., 500 mg oral tablet.
 - **Packaging type & size:** e.g., blister pack of 10.
 - **Target price (optional):** The buyer's indicative target price, if available.
 - **Required quantity:** the bulk volume required.
 - **Required Quality Certifications / Regulatory Authorizations / Conformity Requirements:** select checkboxes for GMP, ISO, CE.
4. Click Publish RFQ.

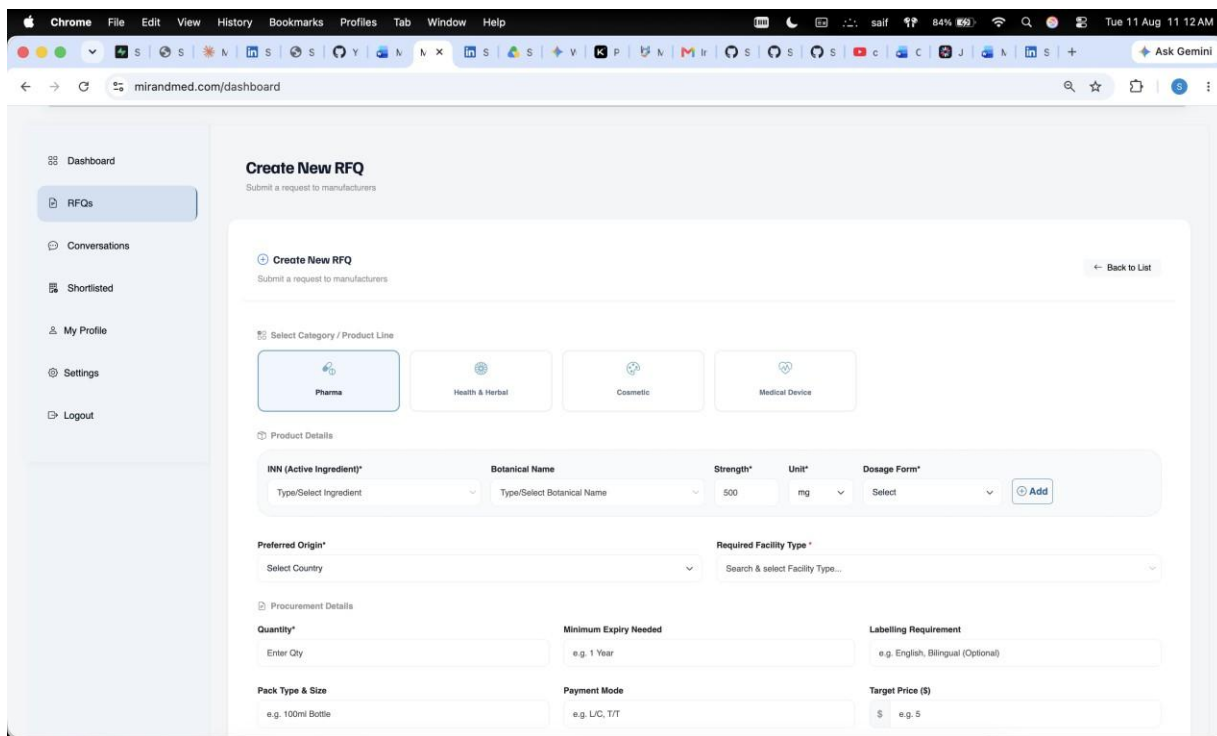


Figure 3.1: Buyer RFQ Submission Form

3.2 Tracking RFQ Statuses

Your RFQs move through the following states on your dashboard:

- **Pending:** awaiting moderator compliance check.
- **Matched:** dispatched to verified manufacturers who produce the item.
- **Fulfilled:** bids received, quotes compared, and contract finalized.
- **Canceled:** removed from the active marketplace.

Chapter 4: Real-Time Chats & Negotiating Quotes

When a manufacturer responds to your RFQ, or you initiate a direct product query, the system opens a secure chat thread.

4.1 Accessing Conversations

1. Navigate to the Conversations tab on your dashboard.
2. Select an active room from the thread list. Chat threads are labeled by the matching RFQ or product name.
3. Message the manufacturer directly to discuss custom pricing, delivery terms, and shipping times.

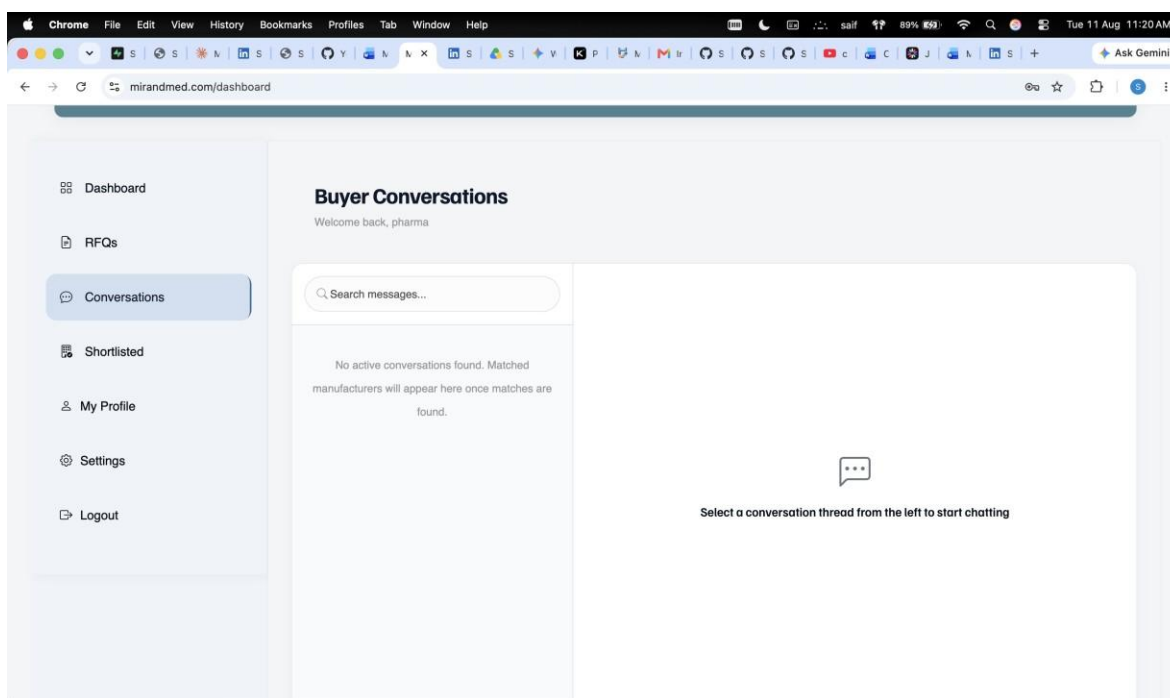


Figure 4.1: Real-Time Chat Room Interface

4.2 Exchanging Documents Securely

B2B transactions require documentation. Use the chat window's attachment (paperclip) icon to send:

- Product Specification Sheets and Certificates of Analysis (CoA)
- Proforma Invoices
- Logistics & Customs Clearance documents

PART B: MANUFACTURER USER MANUAL

Chapter 5: Manufacturer Onboarding & Compliance Uploads

Welcome to the Mirandmed Manufacturer Portal. To offer your products to global healthcare buyers, you must set up your catalog profile and pass regulatory validation.

5.1 Registration & Compliance Checklist

1. Navigate to <https://mirandmed.com/manufacturer/register>.

Scale Your Production Reach Global Buyers

Join Mirandmed to showcase your pharmaceutical products to qualified distributors and buyers worldwide.



Manufacturer Registration

Create your manufacturer account

Company Name *

Contact Person Name *

Mobile Number *

Email Address *

Country *

City / Town *

State / Province

Postal Code / ZIP

Address *

Password *

Register

OR

Continue with Google

Already have an account? [Sign In](#)

Figure 5.1: Manufacturer Registration

2. Fill in your manufacturing details: company name, primary contact name, phone, address, and password.
3. Once registered, navigate to the Company Profile tab.

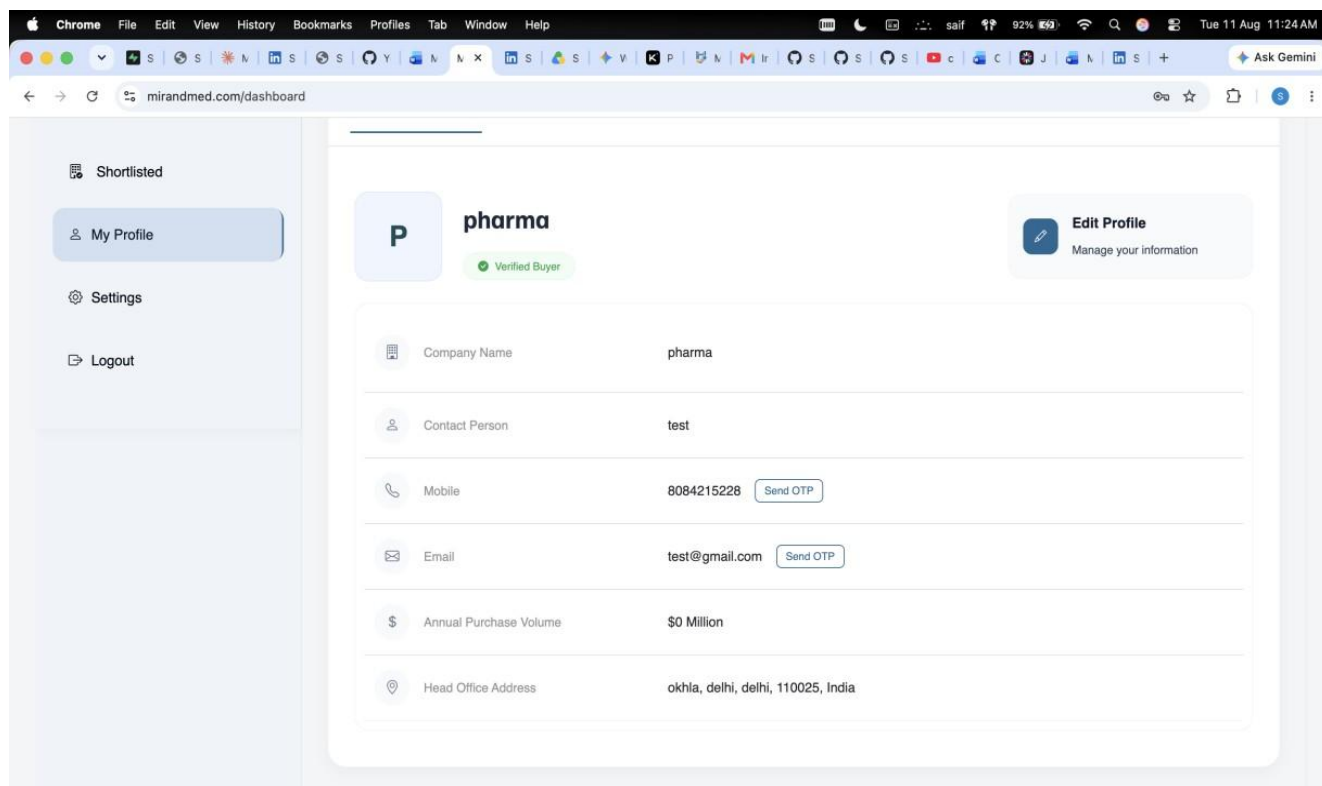


Figure 5.2: Certificate Verification Panel

IMPORTANT — Regulatory Upload Requirements

Manufacturers must upload high-resolution scans of the following:

- GMP (Good Manufacturing Practice) Certificate
- Applicable Manufacturing License / Manufacturing Authorization
- Company Incorporation Certificate

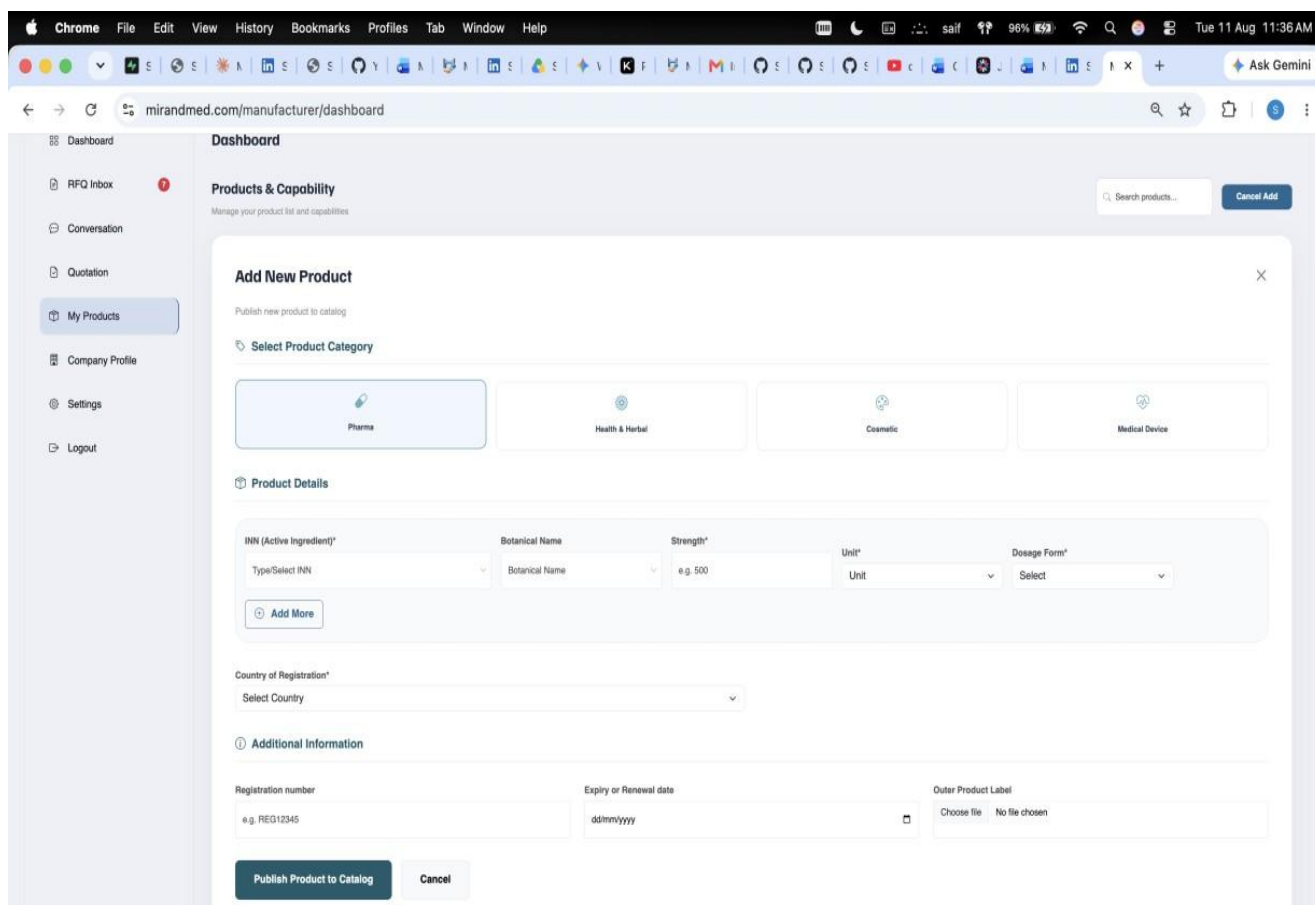
Your account status remains “Pending Review” until these documents are approved by platform administrators. You cannot communicate with buyers while pending.

Chapter 6: Configuring Your Product Catalog

Once verified, you must list your products in the marketplace catalog. To make your products searchable by buyers, they must be linked to generic templates.

6.1 Creating a Product Listing

1. Navigate to your dashboard's Products tab.
2. Click Add New Product.
3. Fill out the catalog listing details:
 - **Brand name:** e.g., “Amoxil.”
 - **System product match (autocomplete):** search for the generic substance template, e.g., “Amoxicillin 500 mg Capsule.”
 - **Strength & pack details:** input your manufacturing variations.
 - **Unit price (FOB/FCA):** default price range per pack.
 - **Minimum Order Quantity (MOQ):** e.g., 1,000 boxes.



The screenshot shows the 'Add New Product' form in the MirandMed dashboard. The form is titled 'Add New Product' and includes a search bar for products. It is divided into several sections: 'Select Product Category' with options for Pharma, Health & Herbal, Cosmetic, and Medical Device; 'Product Details' with fields for INN (Active Ingredient), Botanical Name, Strength, Unit, and Dosage Form; 'Country of Registration' with a dropdown menu; and 'Additional Information' with fields for Registration number, Expiry or Renewal date, and Outer Product Label. The form also includes an 'Add More' button and a 'Publish Product to Catalog' button.

Figure 6.1: Manufacturer Product Creator Form

6.2 Managing Catalog Statuses

- **Active:** publicly visible and searchable by buyers.
- **Archived and Out of Stock:** suspends listing visibility without deleting the entry.

Chapter 7: Managing the RFQ Inbox & Bidding

When a buyer submits an RFQ matching your products or country capability, it routes directly to your RFQ Inbox.

7.1 Reviewing Leads

1. Navigate to the RFQ Inbox tab on your dashboard.
2. Search and click on a lead card.
3. Review the buyer's requirements: required volume, target price, destination port, and delivery timelines.

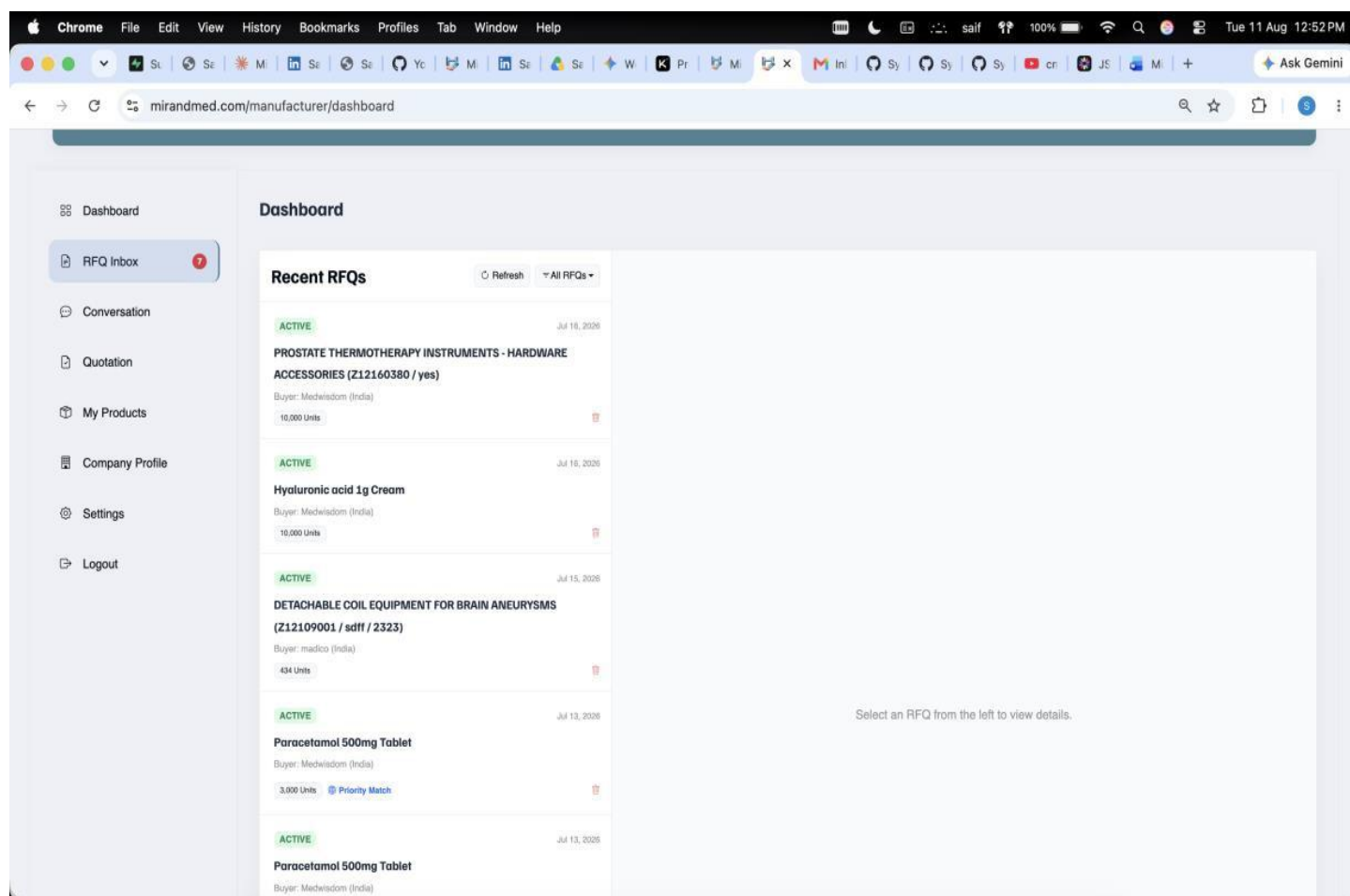


Figure 7.1: Submit Quotation / Bid Form

7.2 Submitting a Bid / Quotation

If you wish to bid:

1. Click Submit Bid inside the RFQ details card.
2. Enter your offer details:
 - **Offered unit price:** your final bid price per pack.
 - **Offered MOQ:** minimum quantity you can supply for this order.
 - **Estimated production time:** number of days required to prepare the batch.
 - **Additional terms:** note shipping conditions (e.g., FOB, CIF) or storage limitations.
3. Click Send Bid. The buyer is instantly notified and can initiate a chat session.

Chapter 8: Chatting with Buyers & Finalizing Bids

Once a buyer reviews your bid or sends an inquiry, they can message you to negotiate terms.

8.1 Interactive Negotiations

1. Access the Conversations tab.
2. Thread listings show active buyer names and matching RFQ references.
3. Chat with the buyer in real time to answer product queries, clarify certification parameters, or negotiate shipment and customs logistics.

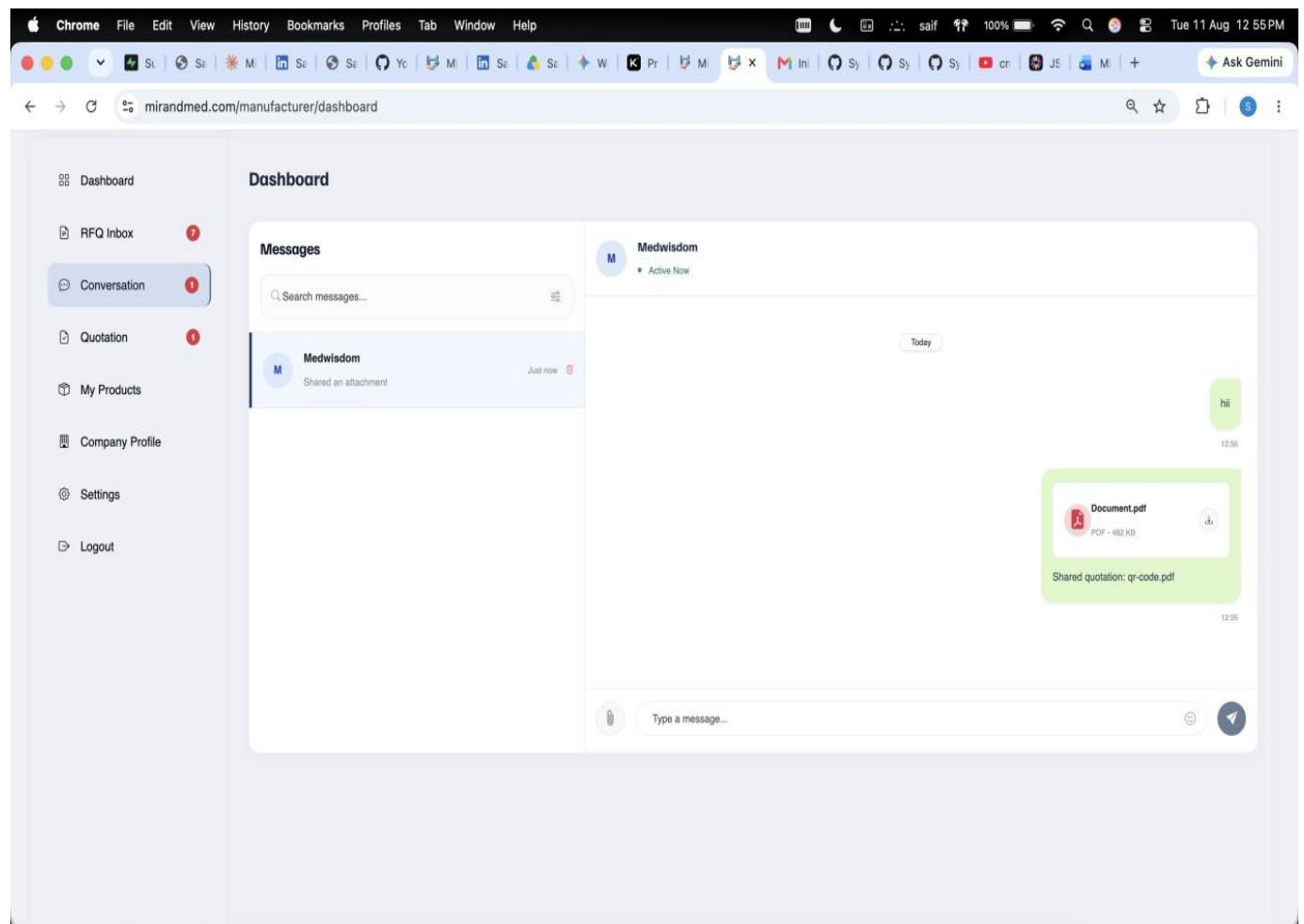


Figure 8.1: Manufacturer Real-Time Messages & File Share

8.2 Finalizing the Transaction

Once both parties agree on terms:

- Share the Proforma Invoice (PI) directly in the chat window.
- Instruct the buyer to verify payment milestones.
- Document shipment tracker codes in the chat thread to complete the operational cycle.

Chapter 9: Account Security & Settings

Maintain your account identity, security credentials, and passwords securely.

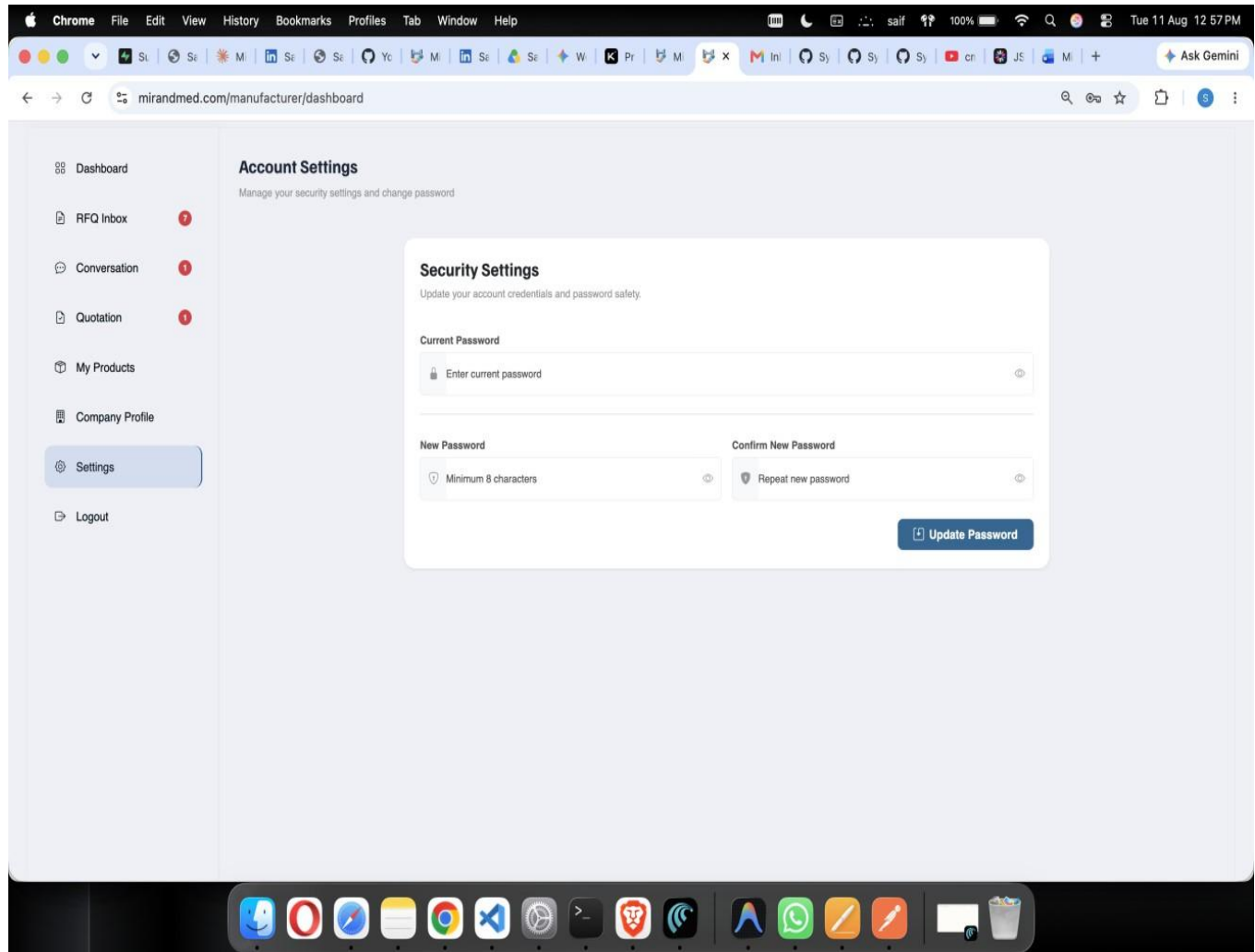


Figure 9.1: Change Password Form

9.1 Changing your Password

If you need to change your password for security compliance:

1. Go to Account Settings on your dashboard.
2. Enter your current active password.
3. Type and confirm your new strong password. It must contain numbers, symbols, and uppercase characters.
4. Click Update Password. All active sessions on other devices are signed out automatically to protect your corporate catalog data.

Appendix A: Screenshot Capture Checklist

#	Figure	Capture instructions
1	Figure 1.1: Mirandmed Public Home Page	Introduction
2	Figure 1.2 User Portal Login Box	User Portal Login Box 1. Go to the sign-in URL: https://mirandmed.com/login. 2. Capture the centered card showing "Welcome Back," the email and password fields, and the Sign In button. 3. Save and link the image.
3	Figure 1.3: Buyer Registration (Ch. Chapter 1)	Byer registration: 1. Company name: your official registered business entity name. 2. Contact person name: the primary operator or procurement manager. 3. Mobile number: an active phone number for emergency transaction updates. 4. Email address: used as your username and for transactional notifications. 5. Country / address: select your country of import and fill in delivery details. 6. Password: minimum 8 characters.
4	Figure 1.4: Buyer Dashboard Verification Alert Banner (Ch. Chapter 1)	Buyer Dashboard Verification Alert Banner 1. Sign in to a newly created Buyer account. 2. Capture the top alert banner: "Your account is currently unverified. Please upload business credentials to participate in RFQs." 3. Save and link the image.
5	Figure 2.1 (Ch. Chapter 2)	Catalog Search Results Page 1. Search for a generic substance (e.g., "Paracetamol") in the public search bar. 2. On the results page, capture the filters panel: Categories, Strength, Dosage Form, and Country of Origin. 3. Save and link the image.
4	Figure 3.1 (Ch. Chapter 3)	Buyer RFQ Submission Form 1. Open the "Create New RFQ" form inside the Buyer Dashboard. 2. Fill the fields with sample data (e.g., Acetaminophen 500 mg, 10,000 boxes). 3. Capture the entire form layout and link the file.
5	Figure 4.1 (Ch. Chapter 4)	Real-Time Chat Room Interface 1. Open the Conversations tab on the Buyer Dashboard. 2. Click an active conversation thread showing messages exchanging prices and shipping times. 3. Screenshot the chat window, highlighting the attachment (paperclip) action button, and link it.

6	Figure 5.1 Manufacturer Registration (Ch. Chapter 5)	1. Sign in as a Manufacturer and open the Profile verification tab. 2. Capture the UI showing fields for GMP License Number, CE Mark status, ISO Certifications, and file upload slots. 3. Save and link the image.
7	Figure 5.2 Certificate Verification Panel (Ch. Chapter 5)	1. Varyify the mobile number and email.
8	Figure 6.1 (Ch. Chapter 6)	Manufacturer Product Creator Form 1. Go to the Manufacturer Products tab and click Add New Product. 2. Fill out the form, showing the mapped standardized System Product connection. 3. Screenshot the form field layout and link it.
9	Figure 7.1 (Ch. Chapter 7)	Submit Quotation / Bid Form 1. Open an active RFQ lead in the Manufacturer Dashboard. 2. Scroll to the "Submit Quotation Bid" block. 3. Screenshot the inputs: price offer, MOQ offer, lead time (days), and additional terms text box. Link the image.
10	Figure 8.1 (Ch. Chapter 8)	Manufacturer Real-Time Messages & File Share 1. Open the Conversations tab on the Manufacturer Dashboard. 2. Open an active chat thread with a buyer showing negotiation messages. 3. Screenshot the viewport, focusing on the message list showing PDF attachments, and link the file.
11	Figure 9.1 (Ch. Chapter 9)	Change Password Form 1. Navigate to the Settings tab in your Manufacturer/Buyer dashboard. 2. Capture the credential management form: Current Password, New Password, and the "Update Password" button. 3. Save and link the image.